

Globalize Your Business.

Attend the CIPS Institute.

2021 CERTIFIED INTERNATIONAL PROPERTY SPECIALIST (CIPS) COURSE SCHEDULE

June 9: The Americas & International Real Estate

June 10: Europe & International Real Estate

June 11: Asia/Pacific & International Real Estate

June 17: Global Real Estate: Transaction Tools

June 18: Global Real Estate: Local Markets

Classes are from 8:30am to 5:00pm

INSTRUCTORS

Gonzalo Mejia & Joanne Chando

COST

NEFAR Members: \$100/course (\$500 for all 5 classes)

Non-Members: \$130/course

LOCATION

The Resource Center (NEFAR Headquarters)
7801 Deercreek Club Rd., Jacksonville, FL 32256

REGISTER TODAY!

Visit NEFAR.com or scan the code



Questions? Send an email to Education@NEFAR.com



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Last year foreign buyers spent \$153 Billion on U.S. residential real estate. CIPS education will provide you with the knowledge and resources to position yourself as a global expert.

This 5-day institute will satisfy the education requirements to **apply for your CIPS designation***, the only international designation recognized by the National Association of REALTORS®.

Step into the global arena and market your business to the world with CIPS.

*Anyone can take the CIPS courses but only members in good standing of the National Association of REALTORS® can apply for the CIPS designation.

In this 5-day CIPS Institute, you will learn the critical aspects of international real estate transactions, including:

- Globalization of economics
- International capital flow
- Marketing and business planning strategies
- Roles and expectations in international transactions

